

Insurance Experts Save Time, Money, Stress When Printing & No Longer Need a VPN

Hastings Insurance Brokers rely on ThinPrint, ThinPrint Hub and Connection Service for remote printing from the cloud

Hastings Insurance Brokers, based in Ireland, have been providing quality insurance services and advice since the company was founded by David & Mary McDermott in 1980. Today the company has six offices located in the towns of Westport, Claremorris, Ballina, Castlebar, Tuam, and Sligo.

When the company switched its IT to a full cloud environment from the service provider Applied Systems in February 2020, printing problems occurred immediately. Printing simply went wrong, or printouts took an extremely long time. Enda Mulchrone, General Manager at Hastings, tried a variety of approaches, but nothing seemed to help. Even a print

server couldn't solve the problem. Then the IT manager came across ThinPrint. Most employees don't use a PC, instead, relying on PDA thin clients. The manufacturer of the Thin Clients pointed out to him that several models come with an integrated ThinPrint client. In a trial setting, Enda Mulchrone first tried out the ThinPrint Engine with the ThinPrint





Client on PCs in a branch office. Then followed a test with the **ThinPrint Hub**. Enda Mulchrone went on to say: *“As soon as we got set up, everything worked perfectly.”* ThinPrint Hubs were then installed in all six branches. *“We had to reset the user profile once because it prevented default printers from being set,”* said Mr. Mulchrone. *“We now have a stable and fast printing environment.”* The General Manager recalled that previously, employees sometimes had to wait 10 or even 30 minutes for their printouts, especially when printing remotely. It was a nightmare for both the general manager and employees.

When he thinks about how many hours he previously spent managing printers combined with the increased productivity his employees have since gained, he is confident that ThinPrint paid for itself within just a few months.



Also, with the **ThinPrint Connection Service**, printing via VPN is no longer necessary. With the Connection Service, print data is securely transmitted to the printers in masked networks, even without a need for a VPN. So, when it comes to printing, expensive VPNs can be eliminated.

And when the company expands in the future, ThinPrint can also be used in any additional remote offices. And mobile printing might be on the agenda.

Enda Mulchrone summed up by saying, *“Previously without ThinPrint we had to spend hundreds of hours on printer administration, and now we’re very happy.”*

OUR VISION: PRINTING FOR INNOVATION

Networks are becoming more complex and heterogeneous and end devices more differentiated – whether remote and virtual desktops, PCs, Macs, iOS or Android devices, Chromebooks, thin or zero clients, branch offices, home workstations, whether cloud or on-premises. What remains is the need and wish to print from all these workstations.

ThinPrint, an expert in enterprise printing solutions for 20 years, always has the right technology on hand for secure, high-performance printing that seamlessly combines with a perfect user experience. ThinPrint’s solutions support all printing innovations, thereby helping to complete and implement advanced technology that ranges from innovative end devices to printers.

The core focus of the solutions is always simple print infrastructure administration, network performance optimization and user satisfaction. 30,000 corporate customers across all industries and regions as well as more than 100 desktop as a service, and software as a service providers rely on printing solutions from ThinPrint.

To complement its cloud portfolio, ThinPrint acquired ezeep and its native cloud technology in 2015. ezeep has now grown to become the leading printing solution for coworking and shared spaces.

ThinPrint’s solutions are developed and tested at the company’s headquarters in Berlin, Germany. In addition, offices in the USA, UK, Australia, Japan and China as well as more than 350 channel partners around the globe provide local presence and support for customers.

Thanks to numerous OEM partnerships, client components of ThinPrint technology are integrated in a large number of terminals, print boxes and thin clients from leading hardware manufacturers. The company’s strategic partnerships with Brother, Citrix Systems, Fujitsu, Fuji Xerox, Hewlett-Packard, IGEL, Konica Minolta, Kyocera Mita, Lexmark, Microsoft, OKI, Parallels, Stratodesk, T-Systems, VMware, Wyse Technology, Xerox and 10Zig are especially significant.

Our promise is that with ThinPrint, the printing solution for innovative companies, you can fully master all printing challenges. Now. And in the future.

Test now!

A free 30 day demo version includes all features

www.thinprint.com